

MICROSOFT & VMWARE

## Microsoft Azure VMware Solution



Discover how the partnership of Presidio, Microsoft, and VMware helps customers seamlessly migrate and extend VMware workloads to the cloud with Azure VMware Solution (AVS). AVS is an all-inclusive VMware environment that runs smoothly on Azure. Empower your organizations by using a consistent operating framework that is not only cost-effective, but is secure, scalable, and reliable.

### PRESIDIO CAN HELP

Presidio helps organizations to accelerate their journey to the cloud. We work with customers to deliver value when exiting data centers quickly or moving workloads to the Azure Cloud while retaining all the virtualization skills they have invested in. We were the 1st US Partner to achieve Azure VMware Solution advanced specialization and have obtained all seven of VMware's master services competencies.



For more than two decades, VMware has powered millions of applications for hundreds of thousands of organizations. Today, as organizations look to leverage the cost efficiencies, scalability, reliability, and innovation capabilities of the cloud, they are realizing that transformation is not as simple as a push of a button. They have spent years investing in these technologies and the skillsets required to operate and manage them. Thus, familiarity in the new environment is critical.

### Seamlessly Migrate Your VMware Workloads to the Cloud with Azure VMware Solution (AVS)

AVS is a comprehensive VMware environment running natively on Azure, which helps you to push through your cloud adoption barriers, enabling you to seamlessly run, manage, and secure applications across VMware environments and Microsoft Azure with a common operating framework.

- ◆ Gain continuity, speed, and scale
- ◆ Retain your familiar VMware environment and investment in people skills
- ◆ Get unmatched pricing for Windows and SQL Server workloads
- ◆ Integrate with Azure Services seamlessly
- ◆ Zero downtime during migration

### Accelerate Your Modernization Journey with Confidence

Lean on our deep expertise on Azure to get an overview of the solution and implement it in your environment quickly and more strategically, based on your unique scenario.

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### FINAL DELIVERABLES

Customized solution design and implementation of a 3-node AVS SDDC, including HCX installation and configuration, connectivity to on-premises datacenter, and migration of two (2) virtual servers

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Gold Windows and Devices  
Gold Collaboration and Content  
Gold Small and Midmarket  
Cloud Solutions

Gold DevOps  
Gold Application Integration  
Gold Communications  
Gold Application Development  
Gold Messaging  
Gold Cloud Platform  
Silver Security

### OUR DELIVERY PROCESS



#### BRIEF

- ◆ Provide a brief overview of AVS, its capabilities, and solution architecture



#### ASSESS

- ◆ Capture and assess data from current workloads to evaluate the current VMware environment
- ◆ Gather specific requirements, define scope of work for the pilot and establish expected business and technical outcomes



#### DEPLOY

- ◆ Configure a pilot environment, aligned to your organization's requirements. This includes deployment of a 3-node AVS cluster to a single region, network connectivity, and migration



#### REVIEW

- ◆ Socialize insights with the leadership and share next steps for a production migration using Azure VMware Solution

