Department of General Services, Procurement Division

Statewide Contract 1-24-70-19-25

Renewal Warranty/Support:

Exhibit A - Contract Pricing

Effective Date: October 1, 2024

Contractor: Presidio Networked Solutions Group, LLC

OEM: CISCO
OEM MSRP URL:

https://www.cisco.com/c/en/us/solutions/industries/government/us-government-solutions-services/resources/government-contracts-funding-vehicles/state-local-government-contracts/cisco-products-enterprise-technology-ca.html?Cachemode-refesh

enterprise-technology-ca.html?Cachemode=refesh				
GROUP: CONVERGED SYSTEMS				
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP		
Core:	1C	47%		
Compute:	2C	69%		
Market:	3C	20%		
Net:	4C	0%		
Installation Services:	5C	10%		
Professional Services:	6C	10%		
Initial Warranty/Support:	7C	23%		
Renewal Warranty/Support:	8C	23%		
GROUP: HYPER-C	ONVERGED SYST	EMS		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP		
Core:	11C	47%		
Compute:	12C	69%		
Market:	13C	20%		
Net:	14C	0%		
Installation Services:	15C	10%		
Professional Services:	16C	10%		
Initial Warranty/Support:	17C	23%		
Renewal Warranty/Support:	18C	23%		
GROUP: N	NETWORKING			
Category - Switches				
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP		
Core:	21C	47%		
Compute:	22C	69%		
Market:	23C	20%		
Net:	24C	0%		
Installation Services:	25C	10%		
Professional Services:	26C	10%		
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Initial Warranty/Support:	27C	23%		

28C

23%

Category - Routers			
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP	
Core:	31C	47%	
Compute:	32C	69%	
Market:	33C	20%	
Net:	34C	0%	
Installation Services:	35C	10%	
Professional Services:	36C	10%	
Initial Warranty/Support:	37C	23%	
Renewal Warranty/Support:	38C	23%	
Category - Security			
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP	
Core:	41C	47%	
Compute:	43C	69%	
Market:	43C	20%	
Net:	44C	0%	
Installation Services:	45C	10%	
Professional Services:	46C	10%	
Initial Warranty/Support:	47C	23%	
Renewal Warranty/Support:	48C	23%	
GROUP: SAN FABRIC			
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP	
Core:	51C	47%	
Compute:	52C	69%	
Market:	53C	20%	
Net:	54C	0%	
Installation Services:	55C	10%	
Professional Services:	56C	10%	
Initial Warranty/Support:	57C	23%	
Renewal Warranty/Support:	58C	23%	

GROUP: SERVERS Category - x86 Rack				
				Sub-Category
Core:	61C	47%		
Compute:	62C	69%		
Market:	63C	20%		
Net:	64C	0%		
Installation Services:	65C	10%		
Professional Services:	66C	10%		
Initial Warranty/Support:	67C	23%		
Renewal Warranty/Support:	68C	23%		
Category - x86 Blade				
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP		
Core:	71C	47%		
Compute:	72C	69%		
Market:	73C	20%		
Net:	74C	0%		
Net: Installation Services:	74C 75C	0% 10%		
Installation Services:	75C	10%		

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