Department of General Services, Procurement Division

Statewide Contract 1-24-70-19-25

Exhibit A - Contract Pricing

Effective Date: October 1, 2024

Contractor: Presidio Networked Solutions Group, LLC

OEM: NETSKOPE OEM MSRP URL:

https://www.netskope.com/products/netskope-products-

enterprise-technology-state-of-ca

enterprise-technology-state-of-ca GROUP: NETWORKING		
Category - Data Center		
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
Hardware:	1V	35%
Software:	2V	35%
Accessories:	3V	10%
Installation Services:	4V	10%
Professional Services:	5V	10%
Warranty/Support:	6V	3%
Category - Campus		
Cate	egory - Campus	
Sub-Category	Segment ID (Contract Line Item #)	Discount-Off MSRP
	Segment ID	
Sub-Category	Segment ID (Contract Line Item #)	MSRP
Sub-Category Hardware:	Segment ID (Contract Line Item #)	MSRP 35%
Sub-Category Hardware: Software:	Segment ID (Contract Line Item #) 11V 12V	MSRP 35% 35%
Sub-Category Hardware: Software: Accessories:	Segment ID (Contract Line Item #) 11V 12V 13V	MSRP 35% 35% 10%

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