

PRESIDIO *and* AWS

## Setting a Higher Cloud Standard for Higher Ed

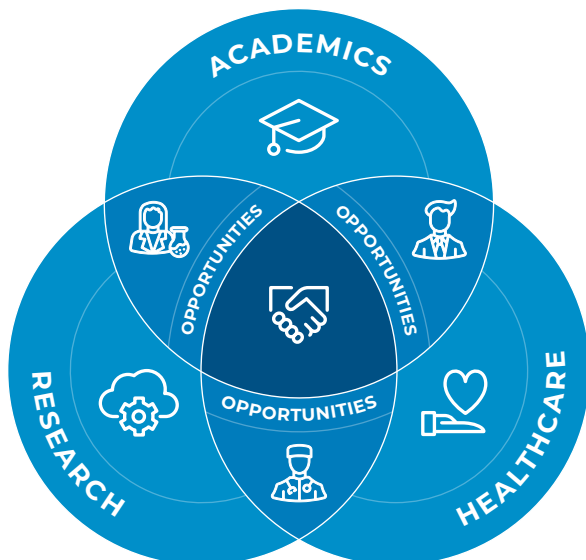


### THE CHALLENGE

Colleges and universities everywhere are facing a digitally transformed world. Institutions need to keep pace to compete for enrollment, research dollars, and top faculty talent, while keeping digital touchpoints and data highly secured. Higher ed clients come to Presidio with the following needs:

- ◆ Driving and maintaining high quality enrollment
- ◆ Improving student experience and performance
- ◆ Meeting modern student expectations
- ◆ Leading in the Research space
- ◆ Heightening campus safety
- ◆ Improving operational efficiency
- ◆ Optimizing administration/contact center
- ◆ Including parents/guardians in decision making

Leading with AWS Cloud infrastructure, Presidio is helping higher ed institutions meet all these needs and more. Our higher ed solution approach revolves around “The Big 3” higher ed domains: Research, Academics, Healthcare.



### THE SOLUTIONS

We engage our full lifecycle services on the AWS platform to migrate, modernize, adopt, manage, secure and operate the modern digital experience for higher ed customers.

In practice, our value shows up through a variety of solutions for each of the Big 3.

#### Research

We believe the research domain is the most ripe for innovation and opportunity with AWS. Why? We've seen firsthand that migrating to or developing applications in AWS makes university research organizations immediately more attractive to grant entities. In addition to the inherent cachet that AWS brings, higher ed solutions include:

- ◆ Massive storage repositories to hold research data sets
- ◆ Translational research apps powered by high-performance computing
- ◆ Clinical research apps driven by AI and predictive analytics

#### Academics

Campus constituents are diverse and have a wide range of needs. Presidio and AWS together deliver for:

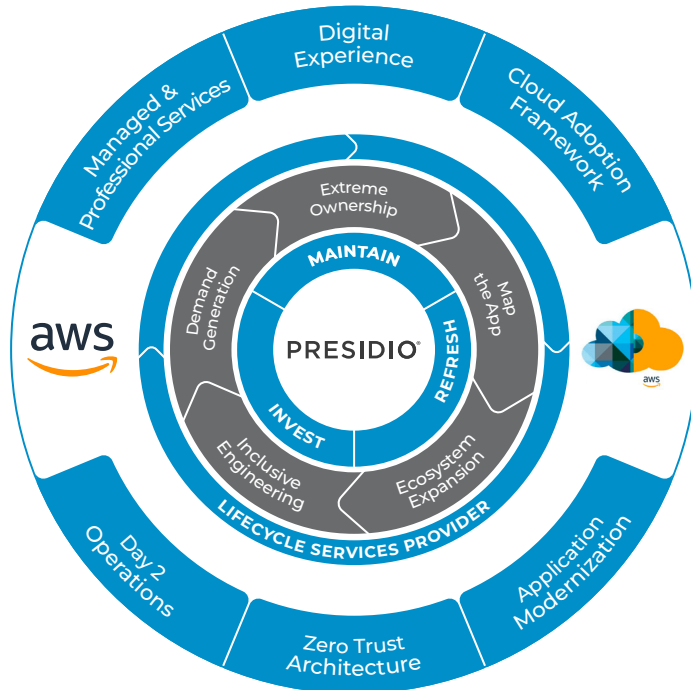
- ◆ Admissions: AI-enabled Contact Center
- ◆ Students: 24/7 application access, better student experience
- ◆ Faculty: Digital Blackboard
- ◆ Athletics: Video streaming of games, data-driven recruiting, e-sports
- ◆ Campus Police: Security and notification systems, building control systems (IoT)

#### Healthcare

University hospitals and medical research departments require a digital answer to the patient, provider, administrative, and student experience. Engage us for:

- ◆ Migration, modernization and cloud-native development of EHR/EMR applications
- ◆ Telehealth
- ◆ Robotic Process Automation

## Setting a Higher Cloud Standard for Higher Ed



### WHAT MAKES US DIFFERENT

Presidio's ability to bridge the gap between the legacy technology foundation and the AI-enabled digital and Cloud future is impactful for higher ed institutions striving to modernize. We go deep in both worlds, which makes us uniquely qualified to move higher ed clients to AWS faster and with far less risk than the competition. Presidio connects 1 in 10 US college students across more than 500 institutions.

### WHY PRESIDIO

At Presidio, speed and quality meet technology and innovation. With a decades-long history of building traditional IT foundations and deep expertise in automation, security, networking, digital transformation, and cloud computing, Presidio is a trusted ally for organizations across industries. Presidio fills in gaps, removes hurdles, optimizes costs, and reduces risk. Presidio's renowned technical team develops custom applications, provides managed services, enables actionable data insights, and builds forward-thinking solutions that drive extraordinary outcomes for clients globally.

### REAL-LIFE VALUE

Get in touch with your Presidio account rep today to get more information on the following customer stories, and strategize on replicating the success:

- ◆ Helped St. Johns University shorten the time to roll out new features from five hour to five minutes with AWS CI/CD services
- ◆ Successfully launched AWS Connect at multiple major US universities
- ◆ Executed a 3-phase strategy to migrate a Health Sciences University to AWS

Contact Presidio today: [www.presidio.com](http://www.presidio.com)