PRESIDIO®

State of Arizona E-Catalog
Arizona Network and Telephone Equipment and Svcs CTR059873

aruba® NETWORKS

www.arubanetworks.com

MANUFACTURER OVERVIEW

Distributed workforces. More IoT devices. Operational complexity. Traditional networks were not designed for data growth, connected devices, and edge computing. It's time for a new approach. Protect and Connect what matters most with Aruba solutions.

DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	41%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Switching Devices	41%	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and, monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but not limited to: Ethernet, SONET, WDM, and ATM.
Wireless Ethernet	41%	Typically layer 2 and/or Layer 3 devices capable of wireless transmission and reception of data packets: 1. Access Points capable of providing local device accessibility; 2. Point-to-point or Bridged; 3. Meshed configuration; 4. Licensed or unlicensed spectrum use.
Security Equipment	41%	May include devices operating at any layer in the OSI model. 1. Packet inspection/rule enforcement (ACL, Firewall, IDS, DDOS, etc.); 2. Real time interpretation and response (Application Firewalls, IPS, etc.); 3. Content Filtering and/or Rate Limiting; 4. RAS solutions (VPN, SSL acceleration, etc.); and, 5. Centralized monitoring, trend analysis, health and alerting systems.
Monitoring & Management Solutions	41%	May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc.
Maintenance	41%	A maintenance program for those Customers who choose or require these services. Maintenance programs shall be comprehensive enough to provide service to any Customer within the State of Arizona.
Warranty Information		Product Warranty and Support	Aruba (arubanetworks.com)

CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:

Dustin Hamilton
Account Manager
+1.480.719.2870
AZPresidioTeam@presidio.com

Cyndi Barrera
VP, SLED West

Joe Dykhius
Inside Client Manager

Johannah Renfroe
Contract Manager

Ken Reeves
Solution Architect

The MSRP is subject to continuous change.

HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.

2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.

3. E-mail your purchase order and quote form to:

   AZPresidioTeam@presidio.com