

# State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



[www.extremenetworks.com](http://www.extremenetworks.com)

## MANUFACTURER OVERVIEW

Extreme Networks has been helping customers to advance their digital transformation efforts and deliver progress like never before. Their higher purpose has always been helping their customers connect beyond the network and strengthening their relationships with those they serve. Their customers range from high-profile sports leagues to small towns and college campuses.

## DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	51%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Switching Devices	51%	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and, monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but not limited to: Ethernet, SONET, WDM, and ATM.
Wireless Ethernet	51%	Typically layer 2 and/or Layer 3 devices capable of wireless transmission and reception of data packets: 1. Access Points capable of providing local device accessibility; 2. Point-to-point or Bridged; 3. Meshed configuration; 4. Licensed or unlicensed spectrum use.
Security Equipment	51%	May include devices operating at any layer in the OSI model. 1. Packet inspection/rule enforcement (ACL, Firewall, IDS, DDOS, etc.); 2. Real time interpretation and response (Application Firewalls, IPS, etc.); 3. Content Filtering and/or Rate Limiting; 4. RAS solutions (VPN, SSL acceleration, etc.); and 5. Centralized monitoring, trend analysis, health and alerting systems.
Monitoring & Management Solutions	51%	May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc.
Maintenance	Deal-by-deal basis	A maintenance program for those Customers who choose or require these services. Maintenance programs shall be comprehensive enough to provide service to any Customer within the State of Arizona.
Warranty Information		<a href="#">Extreme Networks Standard Product Warranty Policy</a>

## CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



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**Cyndi Barrera**  
VP, SLED West



**Joe Dykhius**  
Inside Client Manager



**Johannah Renfro**  
Contract Manager



**Ken Reeves**  
Solution Architect

## HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)

The MSRP is subject to continuous change.