

State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



www.Juniper.net

MANUFACTURER OVERVIEW

Juniper is a market leader in AI networking and supports networking needs. By challenging the inherent complexity in the 5G and cloud era, their solutions power the connections that matter most - from education to healthcare to secure banking. At Juniper, they strive to deliver network experiences that transform how people connect, work and live.

DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Routing Devices	42%	Network devices capable of: 1. Interfacing with both traditional and modern carrier services offerings; 2. Layer 3 packet inspection and decision making; and, 3. Compliant with applicable regulatory and industry.
Switching Devices	42% Includes Edge/ Access Switching	Based on Layer 2 forwarding (Switches) - Network devices capable of: 1. May interface with traditional and modern carrier service; offerings; 2. IT environments include: LAN/MAN/WAN Optical, Storage Networking, Ethernet, Wireless, and other environments where information must be transmitted between attached devices; 3. Physical layer (Non Disruptive) switches for patching, testing, and, monitoring purposes; 4. Ethernet Switches with the abilities to make decisions and manipulate data at Layers 3 or higher, including: Load Balancing, Bandwidth Optimization, Health and Alert Monitoring, & Security Features; and, 5. Technologies employed include but not limited to: Ethernet, SONET, WDM, and ATM.
Wireless Ethernet	42%	Typically layer 2 and/or Layer 3 devices capable of wireless transmission and reception of data packets: 1. Access Points capable of providing local device accessibility; 2. Point-to-point or Bridged; 3. Meshed configuration; 4. Licensed or unlicensed spectrum use.
Security Equipment	42%	May include devices operating at any layer in the OSI model. 1. Packet inspection/rule enforcement (ACL, Firewall, IDS, DDOS, etc.); 2. Real time interpretation and response (Application Firewalls, IPS, etc.); 3. Content Filtering and/or Rate Limiting; 4. RAS solutions (VPN, SSL acceleration, etc.); and, 5. Centralized monitoring, trend analysis, health and alerting systems.
Monitoring & Management Solutions	Mist WLAN SW 42% Mist Cloud Subs Wireless cloud software 17% Mist Bundles Wireless 27%	May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc.
Other Network Centric Solutions	See notes	May include required network elements not present in other categories. 1. DNS, NAT/PAT, DHCP, and other IP Address management solutions; 2. Mobility and session persistence solutions; 3. Authentication.
Notes		MX, PTX, QFX Core and Datacenter 42%
Warranty Information		https://support.juniper.net/support/warranty

CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



Dustin Hamilton
Account Manager
+1480.719.2870
AZPresidioTeam@presidio.com



Cyndi Barrera
VP, SLED West



Joe Dykhius
Inside Client
Manager



Johannah Renfroe
Contract Manager



Ken Reeves
Solution Architect

The MSRP is subject to continuous change.

HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

AZPresidioTeam@presidio.com