

# State of Arizona E-Catalog

Arizona Network and Telephone Equipment and Svcs CTR059873



[www.zerto.com](http://www.zerto.com)

## MANUFACTURER OVERVIEW

The Zerto Platform is based on a foundation of continuous data protection (CDP). It delivers cloud data management and protection with a simple, scalable platform built for virtualized and container-based environments running on-premises or in the cloud. Zerto delivers numerous benefits to IT organizations managing data and applications on-premises or in the cloud. This includes continuous data protection, hybrid and multi-cloud agility and simplicity at scale.

## DISCOUNT STRUCTURE AND CATEGORIES

Type	Discount	Description
Monitoring & Management Solutions	30%	May include software or appliances operating at any layer in the OSI model: 1. Solutions should accomplish the centralization and interpretation of data acquired from networked devices; 2. Solutions should be developed around commonly accepted methodologies and should make use of the newest versions of SNMP and/or TLS; 3. Solutions must enhance security, manageability, and accountability; 4. Solutions interface should be an intuitive GUI, with possible built in CLI and manual configuration abilities; and, 5. Reporting and analysis tool must include canned reports for regulatory compliance with HIPAA, etc.
Notes		One Platform for Cloud Data Management and Protection.

## CONTACTS

For best pricing, product information and ordering, contact the Arizona Account Team:



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**Joe Dykhuis**  
Inside Client Manager



**Johannah Renfroe**  
Contract Manager



**Ken Reeves**  
Solution Architect

The MSRP is subject to continuous change.

## HOW TO ORDER

1. For product and pricing information, contact The Arizona Account Team via email.
2. Generate a purchase order payable to Presidio. You must reference the Arizona Network and Telephone Equipment and Svcs CTR059873 on your purchase order.
3. E-mail your purchase order and quote form to:

[AZPresidioTeam@presidio.com](mailto:AZPresidioTeam@presidio.com)